



A. O. SMITH WATER HEATING PRODUCTS American Made, Highly Efficient, and “Shovel Ready”

Looking for ways to quickly implement the spending requirements of the American Recovery and Reinvestment Act (“ARRA” also referred to as the “Recovery Act” or “Stimulus Bill”), but concerned about Buy American restrictions and other important funding requirements?

A. O. Smith offers a wide array of water heating products that meet the requirements and objectives of the Recovery Act, including the Buy American restrictions (found at section 1605) and its mandate for increasing energy efficiency. In addition, upgrading water heating technology at existing buildings can be done quickly – it’s a “shovel-ready” proposition.

- ***American-Made with American Steel.*** A. O. Smith offers a complete line of products (“manufactured goods”) that are manufactured in the United States, a requirement of the Buy American provision of the Recovery Act, and the steel used in our products is melted and poured in the United States. Our products also meet other domestic content requirements, such as the Buy American Act of 1933, and the “Berry Amendment,” which limits Department of Defense acquisition of stainless steel and other specialty metals made in the U.S. Many competing brands fail to meet these requirements as they are either produced outside the U.S. or contain foreign steel.
- ***Increased Efficiency.*** A. O. Smith offers a line of high-efficiency water heating products consistent with the broad efficiency mandates of the Recovery Act. Many Recovery Act programs and funding pools target projects that increase energy efficiency. Replacing legacy water heating products with one of A. O. Smith’s highly efficient products is consistent with these goals, and will significantly reduce lifecycle costs. For more information on efficiency and cost savings, please visit www.hotwater.com.
- ***Shovel-Ready.*** A primary goal of the Recovery Act is to fund projects that can move quickly. Replacing legacy hot water heating equipment can be carried out simply and effectively in a short time period.

Buying in Bulk? Contact us to learn how bulk-buys create American jobs, and how A. O. Smith can help you meet another Recovery Act-related goal: reporting on jobs created and saved with Recovery Act funds.

For more information on these issues and how A. O. Smith can help meet your needs, visit our website at www.hotwater.com.